

ELIMINATE RECURRING THICKENER COSTS WITH THE PROVALE CUP

Thickeners carry recurring costs: supply spend, staff time mixing and adjusting, and poor patient compliance that drives escalation of care.

Cost Comparison Per Patient



THICKENERS		PROVALE® CUP
Recurring Daily	COST TYPE	One-Time Purchase
~\$2.78/day ¹	DAILY COST	\$0.00
\$1,014	ANNUAL COST	\$49.99-\$59.99
YEAR 1 NET SAVINGS		> \$950 per patient

ROI IN UNDER 60 DAYS

Both the Classic and Pro Cups pay for themselves in well under 2 months of daily thickener use.

1. Based on a cost/benefit analysis done by a major nursing home chain



A LOWER COST ALTERNATIVE TO DAILY THICKENER SPEND

Replace Recurring Expenses with a One-Time Investment

Eliminate Recurring Supply Spend: Replace daily thickener purchases with a durable, reusable device. No refills, no reorders.

Give Staff Time Back: No more mixing, measuring, or adjusting thickness at bedside. Staff can redirect that time.

Improve Compliance, Reduce Risk: Better hydration means better clinical outcomes and fewer escalations of care.

Two Cups. Every Setting: The Provale Classic is the original cup clinicians know and trust. The Provale Pro gives patients independence from hospital to rehab to home.

PATIENTS	THICKENER/ YR	PROVALE / YR	NET SAVINGS
10	\$10,140	\$600	\$9,540
25	\$25,350	\$1,500	\$23,850
50	\$50,700	\$3,000	\$47,700
100	\$101,400	\$6,000	\$95,400